



News Release

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FOR IMMEDIATE RELEASE

AT ARMELLINI EXPRESS LINES, SAFETY COMMITMENT IS STRONGER THAN EVER

*Bendix® Wingman® Fusion™ Added to Florida Company's Trucking Technologies,
Joining Bendix Stability Systems and Air Disc Brakes*

ELYRIA, Ohio – Feb. 8, 2017 – Jeff Drury of Armellini Express Lines has seen his share of changes when it comes to trucks. “I’ve been in the business 49 years,” the Florida-based carrier’s vice president of risk management, safety, and human resources recalled, “and the first truck I ever drove was a chain-drive, gas-powered, single-axle Sterling White. At least it had electric lights!” Back to the present, Drury is enthusiastic about Armellini’s latest fleet purchase of trucks that are a little more advanced: 24 International® ProStars equipped with Bendix® safety technologies, including its flagship driver assistance system, Bendix® Wingman® Fusion™.

Armellini is a longtime adopter of Bendix systems, and its current tractor specs include Fusion – which is built on the Bendix® ESP® Electronic Stability Program full-stability system – as well as Bendix® ADB22X™ air disc brakes. Trailer specs also include the ADB22X, and Bendix® TABS-6™ Advanced trailer roll stability system.

“We’ve always been committed to safety, and in today’s environment, commitment to safety has to be stronger than ever,” Drury said. “After just a few months behind the wheel with Fusion, drivers are coming to me and saying, ‘All the trucks should have this – it really works.’ I haven’t heard one negative comment, and our drivers aren’t shy about telling us what they think when it comes to their trucks and keeping things safe on the roads.”

Headquartered in Palm City, Armellini was founded in 1945 and currently runs a fleet of 150 tractors – mostly Internationals – and 300 refrigerated units from Utility Trailer Manufacturing

Company. Armellini Express Lines, a family owned company, is the largest transporter of fresh-cut flowers and other temperature-controlled shipments across the United States.

Stability, Lane Departure Warning, and Brakes

Armellini began equipping its trucks with Bendix[®] ESP[®] in 2010, and also retrofitted its entire fleet with the video technology that later became AutoVue[®] Lane Departure Warning (LDW) System from Bendix CVS. Armellini's move toward disc brakes began about five years ago.

"We bought some Peterbilts with the ADB22X[™] air disc brake in 2012, and then on another 35 trucks soon after," Drury said. "It wasn't long before we decided to go with disc brakes all the way around. Three years ago, we went to disc brakes on all the trailers too. The difference is huge in performance, in brake life, and in serviceability. Drivers like them because they stop quicker, they don't get hot and fade, and they last. The team likes them in the shop because they're easy to service."

Air disc brakes also help active safety systems – such as those addressing collision mitigation and stability – achieve optimum performance in both tractor and trailer applications.

The Bendix[®] TABS-6[™] Advanced trailer roll stability system combines antilock braking (ABS) with a set of trailer sensors that monitor stability, and can quickly and automatically trigger trailer braking interventions when conditions that may lead to a rollover are detected.

Safety Culture and Wingman[®] Fusion[™]

"Our safety culture is top to bottom," Drury said. "Orientation, regular driver meetings and safety training, safety awards – everything we can possibly do. If we think it will improve safety, we're going to try it. Given our years of experience with Bendix, when Wingman[®] Fusion[™] came out, we said, 'Let's go with it.'"

Wingman Fusion, launched in 2015, integrates and advances a proven, road-tested suite of Bendix safety technologies – radar, camera, and the vehicle's brake system – into a comprehensive driver assistance system. Unlike radar-only systems, Wingman Fusion combines and cross-checks information from multiple sources, enabling it to deliver enhanced rear-end collision mitigation, lane departure warning, overspeed alerts and action, and braking on stationary vehicles. The system also helps drivers avoid additional crash situations, including rollovers, loss-of-control, and sideswipe crashes, while prioritizing alerts to help reduce driver distraction.

With video, radar, and other sensors working together, and not just in parallel, Wingman Fusion realizes events sooner – alerting the driver and decreasing the vehicle's speed up to

twice as much – to help the driver mitigate potential collisions or lessen their severity. This ability to cross-check information is an important facet of the Bendix® Wingman® Fusion™ system, and means Fusion typically delivers robust interventions with fewer false alerts or interventions than radar-only systems. False alerts can be a driver annoyance while false interventions may be dangerous. The Wingman Fusion system camera is powered by the Mobileye System-on-Chip EyeQ processor with state-of-the-art vision algorithms.

Armellini and Bendix worked together to extensively train drivers on its Fusion-equipped tractors and overcome some drivers' reticence to the technology. "Everybody went through the training, and even though we had guys who said, 'I don't want this thing,' now they don't want to give it up," Drury said. "Now you couldn't talk them out of it."

A Comprehensive Safety Tool Kit

Drury also plans to put the information gathered by the new Armellini trucks to use through the SafetyDirect® by Bendix CVS web portal. Linked to onboard safety technologies that wirelessly and automatically transmit real-time driver performance data and event-based information – including video – SafetyDirect provides a wealth of knowledge that can further improve fleetwide safety.

"All of these things make a difference, whether it's an alarm that sounds when you change lanes without signaling, or a system report that shows us where we can help our drivers improve their habits," Drury said. "Working with Bendix, we're always expanding our comprehensive safety tool kit, and putting safer drivers in safer trucks as a result."

"Everyone on the Bendix team who has traveled to Florida to work with Armellini to train their drivers and technicians has come away deeply impressed with their company-wide dedication to safety on and off the road," said Scott Burkhart, Bendix vice president – sales, marketing, and business development. "Partners like Armellini remind us every day of the importance of what we do, and the valuable commitment we all share to improve highway safety for the men and women behind the wheel, as well as everyone on the roads."

No technology can replace a skilled, alert driver exercising safe driving techniques, supported by proactive, comprehensive driver training – and safety technologies from Bendix are meant to complement safe driving practices, not to enable or encourage aggressive driving, Burkhart noted. The safe operation of any commercial vehicle remains a driver's responsibility at all times.

Fleets and drivers are encouraged to visit Bendix's new multimedia center at safertrucks.com/knowledge-dock, which offers blog posts, podcasts, videos, and more on a

range of trucking-related topics, including advanced safety technology development, driver assistance systems, and the commercial vehicle regulatory landscape.

Bendix delivers on safety, vehicle performance, and efficiency through its ever-growing portfolio of technology developments, while providing unparalleled post-sales support.

In helping lower total cost of vehicle ownership and focusing on areas critical to fleets' success, Bendix aims to strengthen return on investment in equipment and technology that make roadways safer for all the vehicles, drivers, and passengers who share them.

For more information about Bendix safety systems and technologies, call 1-800-AIR-BRAKE (1-800-247-2725) or visit www.bendix.com or safertrucks.com/solutions.

About Bendix Commercial Vehicle Systems LLC

Bendix Commercial Vehicle Systems, a member of the Knorr-Bremse Group, develops and supplies leading-edge active safety technologies, energy management solutions, and air brake charging and control systems and components under the Bendix® brand name for medium- and heavy-duty trucks, tractors, trailers, buses, and other commercial vehicles throughout North America. An industry pioneer, employing more than 3,000 people, Bendix is driven to deliver solutions for improved vehicle safety, performance, and overall operating cost. Contact us at 1-800-AIR-BRAKE (1-800-247-2725) or visit bendix.com. Stay connected and informed through Bendix expert podcasts, blog posts, videos, and other resources at knowledge-dock.com. Follow Bendix on Twitter at twitter.com/Bendix_CVS. Log on and learn from the Bendix experts at brake-school.com. And to learn more about career opportunities at Bendix, visit bendix.com/careers.

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